



Do we know the Answer?

Do we know the answers to our client's problems before they do?

Yes!

How can we make such a claim?

Most traditions in the world of personal or professional development hold the belief that the client knows best, and often just has to remember this fact. This remembering then triggers change and the client grows stronger.

What if a new approach:

- Turns this idea on its head?
- Can know the client better than they know themselves?

What if the facilitator of this process can lead the client down an elegant process of change that does not rely on the client's current level of self awareness?

This is both exciting and interesting.

We've seen many different approaches and are curious about where developments will lead. Further to our own experiences, we realise that suggesting a new approach that assumes to know more than the client has a great deal of potential and a heretical flavour. From our perspective, we are interested in learning and exploring new possibilities. We also appreciate the results that this approach achieves.

A central tenant of many fields of practice (psychotherapy, NLP, counselling, coaching etc.) is that the client knows the answers to their questions and the professional helper is there to tease the answers out into conscious awareness via the therapeutic bond, questions asked and distance travelled.

We are saying the exact opposite.

Our process, The Foundation Course, lays out a framework to take the client from any starting point to the answers they've been seeking, irrespective of their awareness of what's driving them.

More importantly, the facilitator of The Foundation Course knows the relevant questions to ask and the direction to travel in with the client from the very first minute of the very first session.

The Foundation Course and its results lead the client to what we can only describe as 'the answer that has thus far eluded them'. Attaining this elusive prize via a consistent process, in a short period of time, at a profound level and learning a lifetime skill has generated profound results that have surpassed our own expectations.



Why do we think we can say this?

Having built The Foundation Course from scratch, the results and outcomes we've just described are driven by the knowledge that we:

- Have the answers to the client's deepest questions
- Can work with the client to own them, no matter their point of self-awareness when the work began

Our work is built on a different theoretical base that is unique to The Development Compass and The Foundation Course. Its experiential base is drawn from 25 years of practice, fine tuned through disciplines as varied as Social Work, Mental Health, Counselling and Coaching.

In light of our experiences above, it is important to stress that The Foundation Course isn't a silver bullet. We recognise the idea that no single approach is appropriate for everyone who encounters it.

We also know that The Foundation Course has wide appeal as it's the vehicle that fits with you as you expand your personal effectiveness

We are a genuine, new and unique option.

We're happy to expand on everything we've talked about here.

What has held true for those that have chosen to deliver The Foundation Course? They find it much easier, more dynamic and less strenuous to deliver when compared to other approaches.

This principle holds true for clients themselves. Clients often tell us they are amazed they have navigated what they saw before as unacceptable aspects of themselves, with humour, lightness and acceptance.

We know that we are taking a different view of a sacred principle.

We invite people to talk to us and help us build our evidence and experience of this. Equally, we are very open and receptive to those who believe we are missing something.

We welcome feedback. If you desire to create a learning conversation with us, please get in touch. If you are an existing practitioner and would like to talk to someone, please contact Christine at christine@thedevelopmentcompass.com. If you are an interested individual, please get in touch with Jean at jean@thedevelopmentcompass.com.

About The Development Compass

Are you interested in the quickest and most powerful route to personal change available today? To find out more about this breakthrough technique, the Foundation Course and to access a free consultation, personality questionnaire and email course, please visit the Development Compass website at

http://www.thedevelopmentcompass.com/free_resources

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